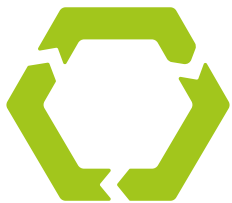




DORTMUND SOLIDS

TRADE SHOW FOR **GRANULES, POWDERS**
AND BULK SOLIDS TECHNOLOGIES



DORTMUND RECYCLING- TECHNIK

TRADE SHOW FOR
RECYCLING TECHNOLOGIES



POST SHOW REPORT 2023

www.solids-dortmund.de/en
www.recycling-technik.com/en

Premium partners:



Trade show profile of **SOLIDS** and **RECYCLING-TECHNIK** Dortmund 2023

5,251^{*}

Trade visitors
from 43 countries

341

Exhibitors



Co-Location SOLIDS and RECYCLING-TECHNIK 2023

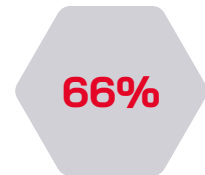
Almost half of the SOLIDS trade visitors were also interested in RECYCLING-TECHNIK

More than a third of the RECYCLING-TECHNIK trade visitors were also interested in SOLIDS

Due to the trade shows taking place in parallel, both visitors and exhibitors were able to benefit from the synergies, and also from learning about more ways to utilise the technologies on offer.

Visitor structure

New and returning visitors



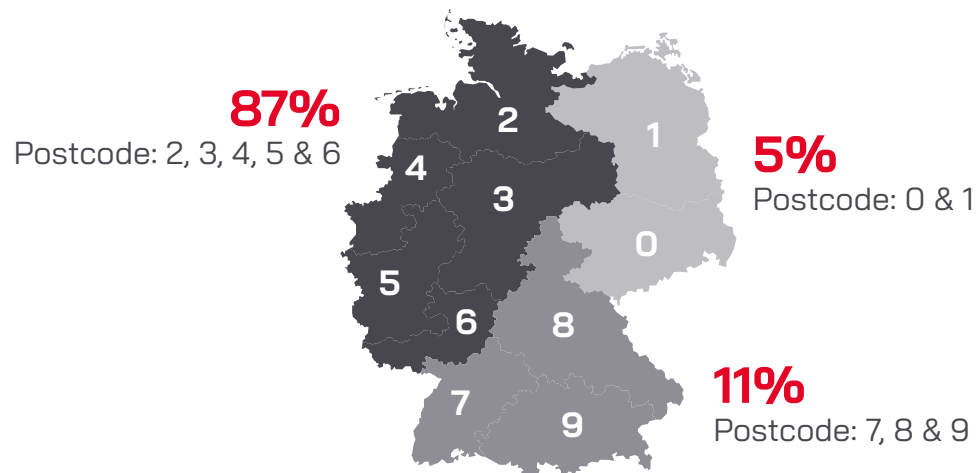
of the trade visitors visited the trade shows for the first time.



of the trade visitors have visited the trade shows before.

The exhibitors at SOLIDS and RECYCLING-TECHNIK Dortmund made use of the trade shows in order to make new contacts and strengthen existing ones. An ideal mix for successful trade show business.

Origin of the visitors



almost

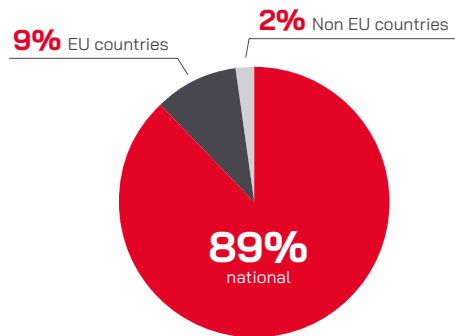
90%

of the trade visitors came from North / West Germany

*Total percentage may not be 100% due to rounding up results.

Visitor structure

Origin of the visitors



11% of the trade visitors came from abroad.

*Total percentage may not be 100% due to rounding up results.

5,251 visitors from 43 countries

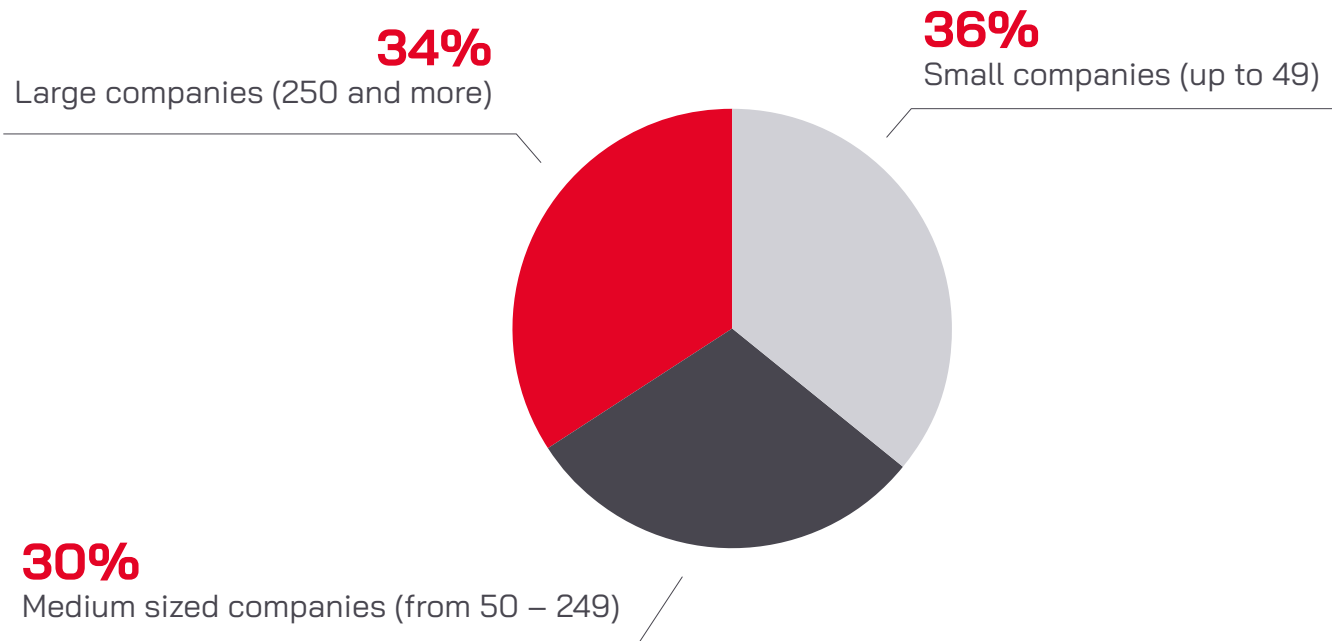
Top 10 international countries



- 1** Netherlands
- 2** Austria
- 3** Poland
- 4** Belgium
- 5** Switzerland
- 6** Italy
- 7** France
- 8** Spain
- 9** England
- 10** Czech Republic

Visitor profiles according to company size

Company sizes according to number of employees



The SOLIDS and RECYCLING-TECHNIK Dortmund 2023 were a meeting place for both trade visitors from small and medium-sized companies as well as from large corporations.



SOLIDS

Dortmund 2023

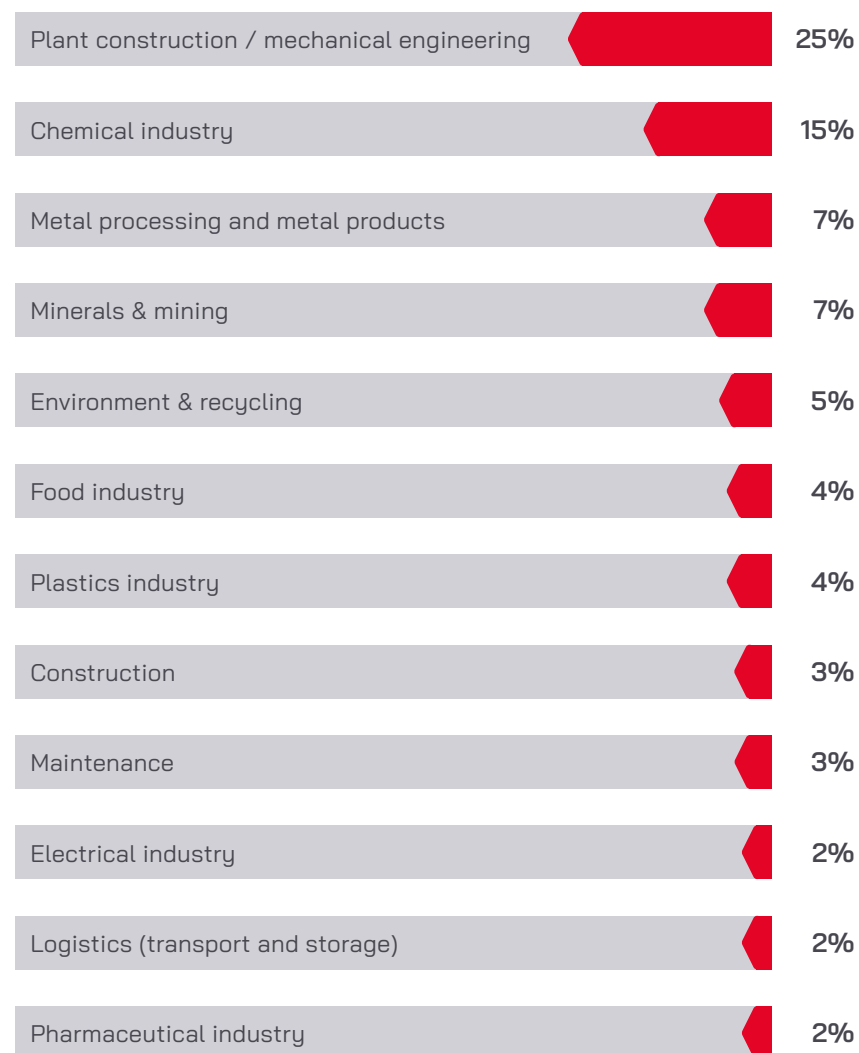


Premium partners:

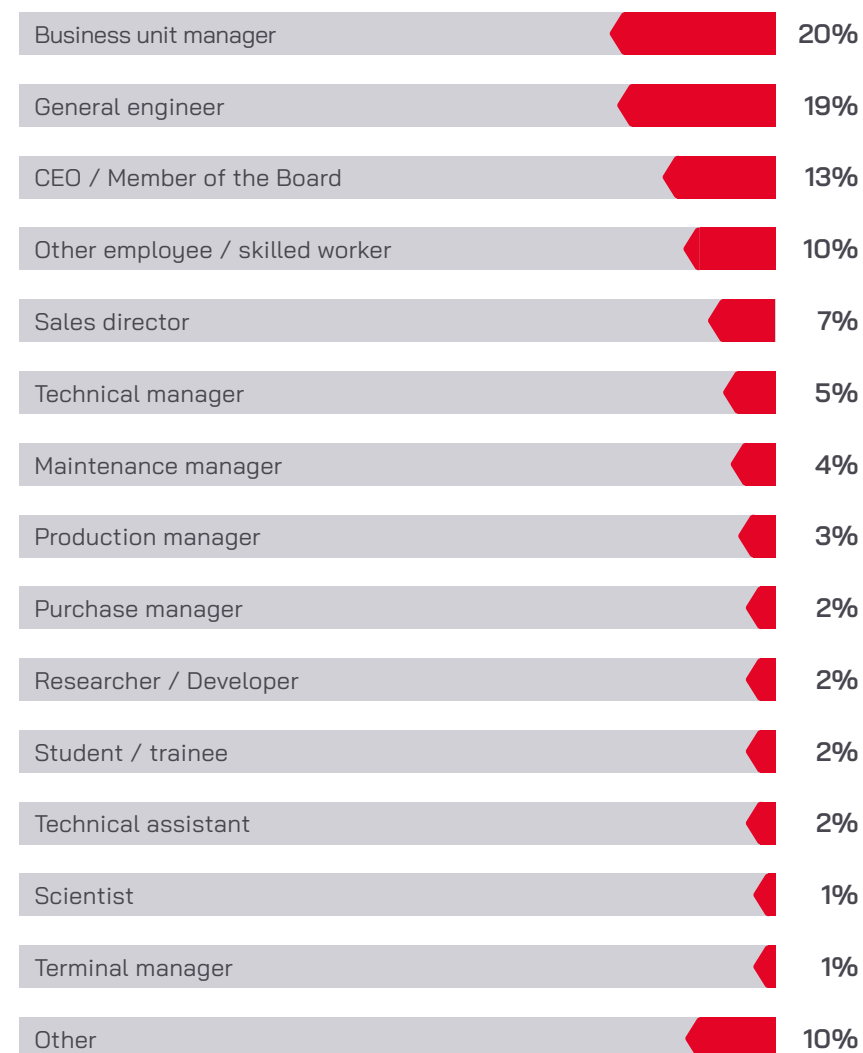


Profiles of SOLIDS visitors by sectors and functions

Top industries of the visitors:

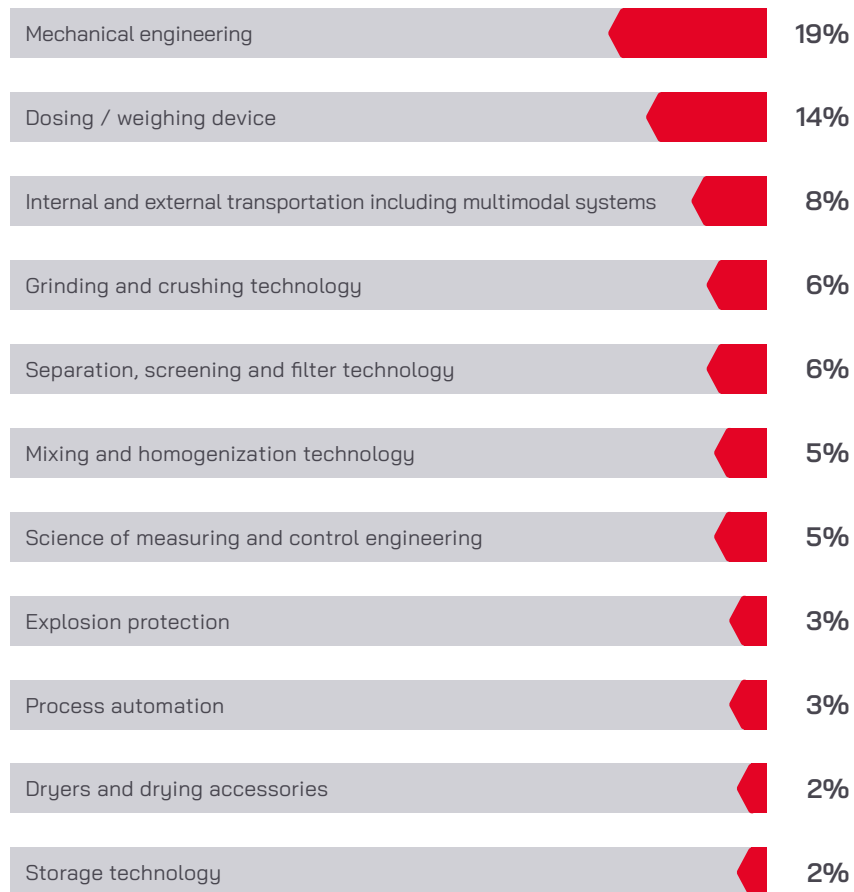


Functions of the visitors:



Visitor Survey

Visitors were looking for solutions from the following (top) product groups:



Trade visitors were looking for solutions along the entire value chain of process engineering.

*Total percentage may not be 100% due to rounding up results.

Investment decision-makers:



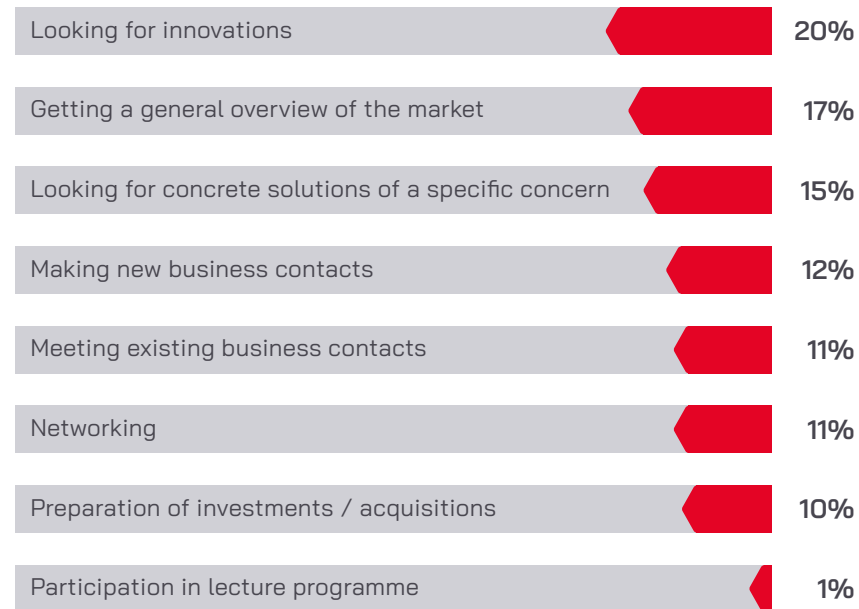
of SOLIDS trade visitors are decision-makers or involved in purchasing and procurement decisions in their company.

More than half of the trade visitors are planning investments of over 100,000 euros.

This indicates a high purchase intention and good trade show follow-up business.

Visitor Survey

Reason for visiting the show



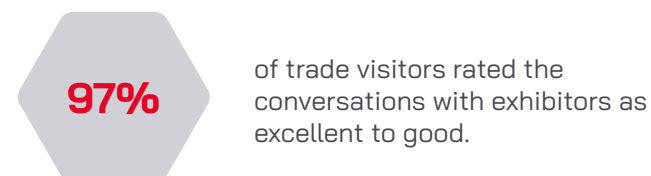
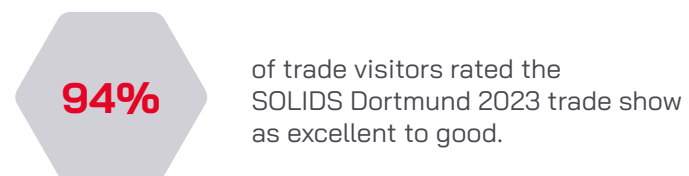
Achievement of goals



*Total percentage may not be 100% due to rounding up results.

**Over ¾ of the trade visitors initiated new business relationships and prepared purchases.
Those investment plans offer the best basis for a successful trade show participation and follow-up business.**

Satisfaction of the visitors



Extract of the 2023 visitors

SOLIDS Dortmund 2023 was visited by, among others, the following companies:

AGR Abfallentsorgungsgesellschaft Ruhrgebiet • Aurubis AG • BASF SE • Bayer AG • BGE Bundesgesellschaft für Endlagerung • Carbon Service & Consulting • Conditorei Coppenrath & Wiese KG • Continental AG • Covestro Deutschland AG • Daimler Truck AG • Dr. August Oetker Nahrungsmittel KG • E & G Kunststofftechnik • Evonik Industries AG • Fels-Werke GmbH • Ferrari Industrieventilatoren GmbH • Filtration Group GmbH • Gebr. Ostendorf Kunststoffe GmbH • HARIBO GmbH & Co. KG • Heidelberger Beton Donau-Naab GmbH & Co. KG • Henkel AG & Co. KGaA • Henne Kies und Sand GmbH • Kalkwerk Hehlen GmbH • Karl Schmidt Spedition GmbH & Co. KG • Knauf Gips KG • KORODUR Westphal Hartbeton • K+S Aktiengesellschaft • Lanxess Deutschland GmbH • Lobbe Entsorgung west GmbH & Co KG • Merck Electronics KGaA • Mitsubishi Power Europe GmbH • Nikolaus Müller Kalkwerk- Natursteinwerke • Pfeifer & Langen GmbH & Co. KG • Pharma DGTech • PreZero Recycling Deutschland • Quarzwerke • Radeberger Gruppe KG • Raiffeisen Hohe Mark Hamaland eG • Reiling Glasrecycling GmbH & Co. KG • REMEX GmbH • Robert Bosch GmbH • RWE Power AG • Saint-Gobain Weber AG • Salzgitter Mannesmann Stahlhandel GmbH • SBM Mineral Processing • Schwenk Zement • SIEMAG TECBERG group • Siemens AG • Solvay Chemicals GmbH • Stadtwerke Neumünster • Stockmeier Food GmbH • THIELE GmbH & Co. KG • Thyssenkrupp AG • UnionStahl GmbH • Volkswagen AG • Wacker Chemie AG

Exhibitor survey

Exhibitors satisfaction



91%* of the exhibitors from SOLIDS 2023 have already booked their stand for SOLIDS 2024.

Extract of the 2023 exhibitors

The following companies, amongst others, were exhibitors at SOLIDS Dortmund 2023:

Aerzener Maschinenfabrik GmbH • Bormann & Neupert by BS&B GmbH • Bückmann GmbH & Co. KG • CONTINENTAL GmbH • EBRO Armaturen Gebr. Bröer GmbH • Haver & Boecker OHG • Hecht Technologie GmbH • HOSCH Fördertechnik Recklinghausen GmbH • IEP Technologies GmbH • IFE Aufbereitungstechnik GmbH • Kiepe Electric GmbH • Kölleermann GmbH • KREISEL GmbH & Co. KG • Krohne Messtechnik GmbH • MIXACO Dr. Herfeld GmbH & Co. KG • Muller Beltex B.V. • NEBOLEX Umwelttechnik GmbH • Rotex / Vortex Europe UK • Ruwac Industriesauger GmbH • SCHRAGE GmbH Anlagenbau

RECYCLING- TECHNIK

Dortmund 2023



Premium partners:

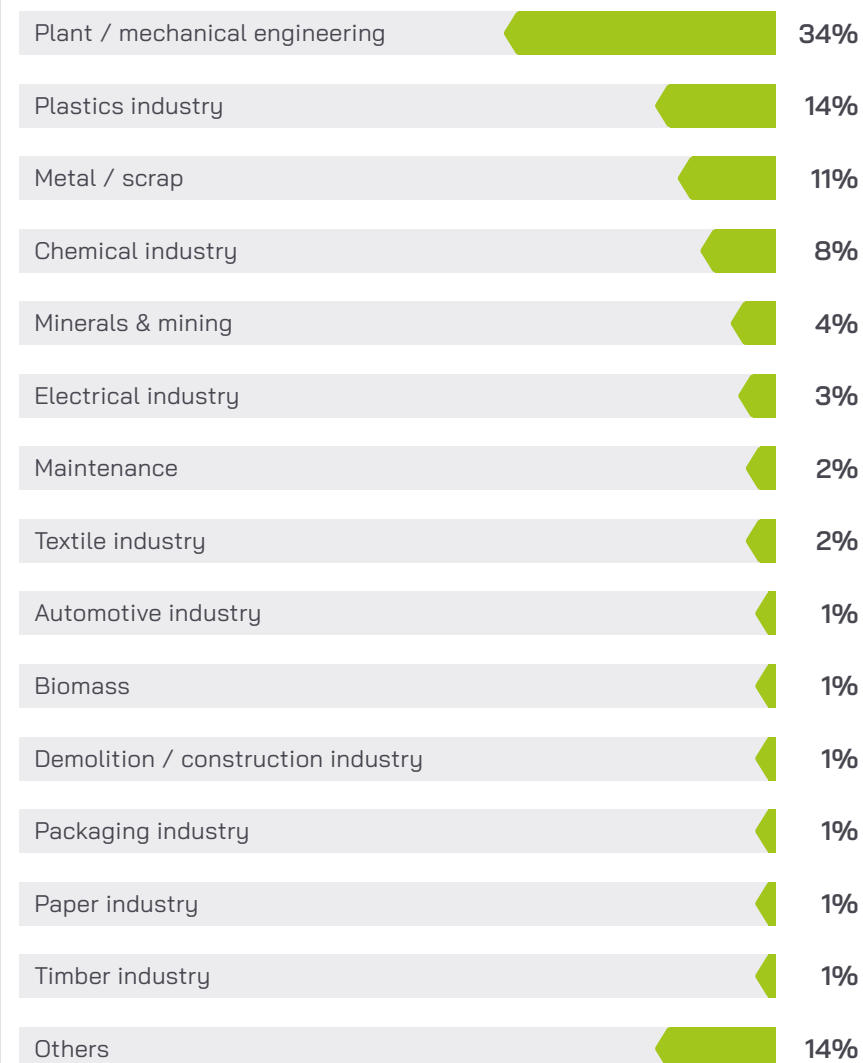


Visitor profiles according to sectors

Top industries of the visitors:

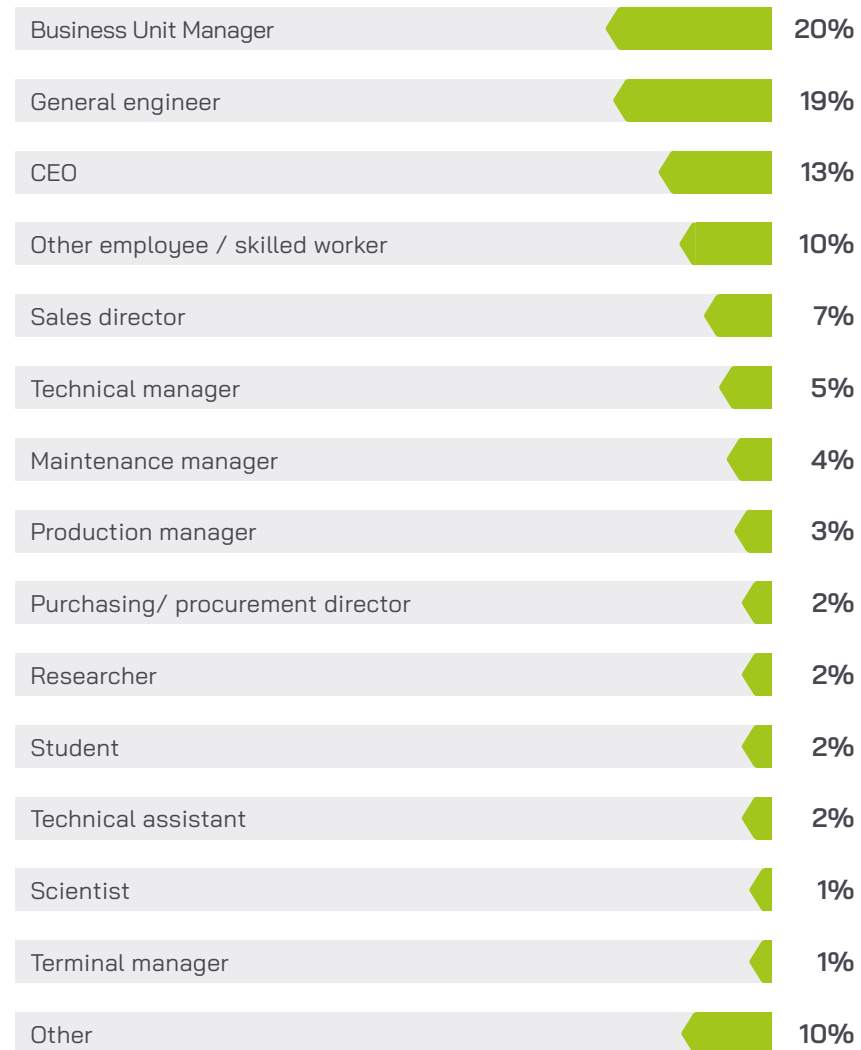


The manufacturing industry is subdivided into the following sectors:



Profiles of visitors by functions

Functions of the visitors:

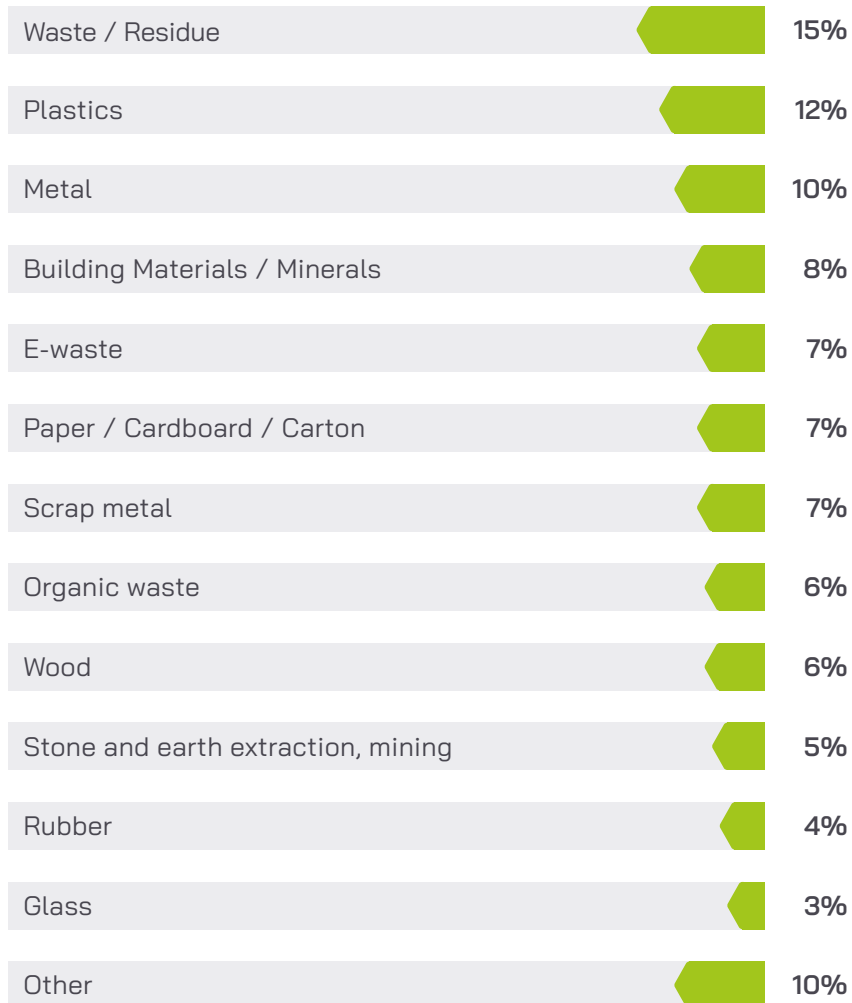


*Total percentage may not be 100% due to rounding up results.



Visitor survey

Visitors were looking for solutions from the following material groups:



Investment decision makers

63%

of the trade visitors at RECYCLING-TECHNIK are decision-makers or involved in purchasing and procurement decisions in their company.

More than half of the trade visitors are planning investments of over 100,000 euros.

This indicates a high purchase intention and good trade show follow-up business.

Visitor survey

Reason for visiting the show



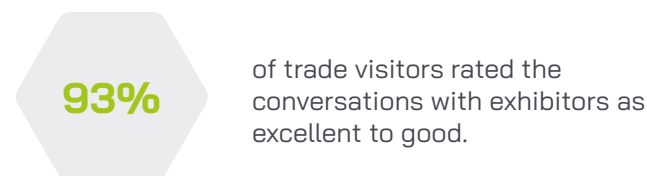
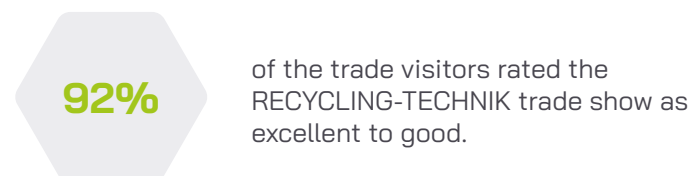
Achievement of goals



*Total percentage may not be 100% due to rounding up results.

**Over ¾ of the trade visitors initiated new business relationships and prepared purchases.
Those investment plans offer the best basis for a successful trade show participation and follow-up business.**

Visitors satisfaction



Extract of the visitors in 2023

RECYCLING-TECHNIK Dortmund 2023 was visited by, among others, the following companies:

Abbruch Entkernung Beräumung GmbH • AGR Abfallentsorgungsgesellschaft Ruhrgebiet • Alba Recycling GmbH • Aurubis AG • Austria Papier Recycling Ges. m. b. H. • BASF SE • Bayer AG • Betonwerk Büscher GmbH & Co. KG • BGE Bundesgesellschaft für Endlagerung • Conditorei Coppenrath & Wiese KG • Deutsche Tiernahrung Cremer GmbH & Co. KG • D&H Baustoff Verwertungs-GmbH • Daimler Truck AG • E & G Kunststofftechnik • EGN Entsorgungsgesellschaft Niederrhein • Entsorgung Herne AöR • Evonik Industries AG • FB Waste Recycling GmbH • F. L. Juchem & Söhne GmbH & Co. KG • Heckmann Maschinenbau und Verfahrenstechnik GmbH • Heidelberger Beton Donau-Naab GmbH & Co. KG • Henkel AG & Co. KGaA • Henne Kies und Sand GmbH • Karl Bachl Recycling GmbH & Co. KG • Knauf Gips KG • Kreuzwieser Erdbau GmbH • Lobbe Entsorgung west GmbH & Co KG • Mitsubishi Chemical Group • Mühlen Sohn GmbH & Co. KG • PreZero Recycling Deutschland • Quarzwerke GmbH • Radeberger Gruppe KG • Regreen Plastics GmbH • Reiling GmbH & Co. KG • Reiling Glasrecycling GmbH & Co. KG • REMEX GmbH • REMONDIS SE & Co. KG • RTH Recyclingtechnik Hilden • Saint-Gobain Weber AG • Salzgitter Mannesmann Stahlhandel GmbH • SBM Mineral Processing • Siemens AG • Sigmund Lindner GmbH • Stremmer Sand + Kies GmbH • Sudhaus GmbH • Thees Kunststoffverarbeitung GmbH • THIELE GmbH & Co. KG • Thyssenkrupp AG • TSR Recycling GmbH & Co. KG • TÜV NORD AG Umweltschutz GmbH & Co. KG • Umweltbundesamt • UnionStahl GmbH • Wertstoffaufbereitung GmbH Edersleben • Zippe Industrieanlagen GmbH

Exhibitor survey

Satisfaction of exhibitors



84%* of the RECYCLING-TECHNIK 2023 exhibitors have already booked their stand for RECYCLING-TECHNIK 2024.

Extract of the exhibitors 2023

The following companies, amongst others, were exhibitors at RECYCLING-TECHNIK Dortmund 2023:

Arjes GmbH • Barradas GmbH • Denis Privé GmbH Förder- und Lagertechnik • Dürmeier GmbH Anlagenbau und Verfahrenstechnik • Doppstadt Umwelttechnik GmbH • EFD GmbH • Eldan Recycling A/S • Fagus GreCon GmbH • Husmann Zerkleinerungstechnik GmbH • LINETECHNOLOGY GMBH • Lindner Recyclingtech GmbH • MOCO Maschinen- und Apparatebau GmbH & Co. KG • MTB Recyclingtechnik GmbH • Spaleck GmbH & Co. KG • T&B electronic GmbH • THM Recycling Solutions GmbH • UNTHA Deutschland GmbH

Highlights of the SOLIDS & RECYCLING-TECHNIK Dortmund 2023

Two informative trade show days full of supporting programme



1 workshop



5 open stages



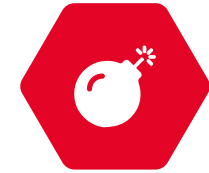
Over 80 expert presentations



4 theme routes



Invitation Champion Awards Ceremony



Live explosions powered by REMBE®

The exhibition was expanded with a high-calibre supporting programme and offered insight into top industry topics.

Business Bars in halls 5 & 6

- Central networking areas for exhibitors and trade visitors
- Free catering for all exhibitors
- Exclusive presentation opportunities and lounge areas for our premium partners



Impressions



Premium partners



Partners



Competence partners



Media partners





SAVE THE DATE

**09 - 10 October 2024
Messe Dortmund**

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