



SOLIDS

TRADE FAIR FOR POWDERS, GRANULES
& BULK SOLIDS TECHNOLOGIES



DORTMUND RECYCLING- TECHNIK

TRADE FAIR FOR
RECYCLING TECHNOLOGIES

09 - 10 OCTOBER 2024 | MESSE DORTMUND



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AS AN EXHIBITOR!

BROCHURE 2024

by
EASYFAIRS

SOLIDS and RECYCLING-TECHNIK Dortmund - two trade fairs, that enrich each other

On the **9th and 10th of October 2024**, **SOLIDS**, trade fair for granules, powders and bulk solids technologies and **RECYCLING-TECHNIK**, trade fair for recycling technologies will be held in parallel in Dortmund.

SOLIDS Dortmund

Exhibiting companies will present technologies and solutions for the **processing, handling, storage, transport and analysis of powders, granules and bulk solids**. They will meet trade visitors from all branches of the processing industry.

RECYCLING-TECHNIK Dortmund

Exhibiting companies present technologies and solutions for the **recycling and environmentally compatible disposal of waste products**. It is aimed at recycling and disposal service providers, the processing industry and demolition companies.

Synergies of the bulk solids and recycling technology industries

The two industries have essential features in common: **material flows and processing**. This gives rise to numerous synergies. For example, bulk solids technologies are used in recycling processes to optimise the transport of recyclable materials. At the same time, recycling technologies with their innovative sorting and processing methods are used in bulk material processes to achieve an optimal yield of valuable resources. The close connection of both industries enables resource-saving solutions, increased efficiency and a sustainable approach to material processing. And this is how you maximise your customer potential at the trade fair duo!



„We exhibited at SOLIDS and RECYCLING-TECHNIK for the first time and were able to benefit from the synergies of the two trade fairs. The discussions at the stand are very promising. Service and the catering were also excellent! We felt very comfortable all around. We have already booked for 2024 and are excited to see what the next edition has in store for us.“

 Michael Winter
Head of Sales Disposal Systems GER, **Craemer GmbH**

6 reasons for your participation in the fair

- **Expert dialogue with decision-makers**

You can expect expert discussions at the same level with buyers from the processing industry and the recycling sector. Meet decision-makers with concrete user problems who are looking for individual solutions.

- **Contacts with strong investment potential**

More than half of the trade visitors are planning investments of over 100,000 euros. The high level of willingness to buy is the best basis for good post-fair business.

- **Source of inspiration for new projects**

Benefit from of this valuable opportunity to exchange ideas and experiences with your target group: Develop innovative solutions together.

- **Target group expansion**

Expand your potential customer base with the trade fairs taking place at the same time. The similar process steps of the processing and recycling industries link both groups of visitors. Benefit from the potential of this additional target group.

- **Little effort for a successful trade fair participation**

Enjoy a strong trade fair presence on two trade fair days with little effort - everything is included: from a ready-to-use trade fair stand with a individual design to numerous marketing tools.

- **One of the strongest industrial regions in Europe**

In Germany and Europe, North Rhine-Westphalia has a unique high concentration of industrial companies. Meet your potential customers right on their doorstep in Dortmund!





SOLIDS

TRADE FAIR FOR **POWDERS, GRANULES
& BULK SOLIDS** TECHNOLOGIES

SOLIDS Dortmund is the meeting point for the entire bulk solids industry. National and international exhibitors present solutions for all important application industries. The focus of the bulk solids trade fair is on business initiations as well as the exchange and networking between decision-makers and renowned companies.

„We are a long-standing exhibitor at SOLIDS Dortmund. Both the quality and quantity of visitors was excellent! We had two successful days at the fair and are very satisfied with our participation. We have already booked again for SOLIDS to be held in October 2024.“

 Reiner Lemperte
Team Manager Field Sales Force, **Hecht Technologie GmbH**

Your products and solutions

Exhibitor profile

Solids processing

- shredding
- agglomerate
- cooling, drying
- separating, screening
- mixing

Materials handling

- sorting, filtering
- dosing, weighing
- compressors
- conveying technology
- measurement & control technology

Storage of Solids

- storage, packaging
- silos, storage place technology
- unloading technology
- mixed bed technology

Solids transport/multi-modal systems

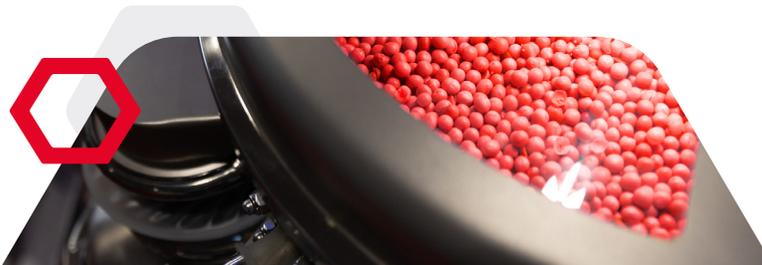
- delivery, logistics, transport & loading technology, monitoring
- intelligent labelling technology
- coding & tracking systems

Services

- material analysis
- laboratory tests
- online measurement
- simulation
- quality inspection & control

Safety and environment

- explosion shutters
- dust filter, explosion & fire protection equipment
- metal detectors, protective devices for machines
- recycling, waste disposal



Meet trade visitors from the manufacturing industry:

Extract of the trade visitors 2023:

- AXA • BASF SE • Bayer AG • Bofrost* Dienstleistungs GmbH • Brillux GmbH & Co. Kg • Clariant Produkte GmbH • DBSchenker Global Projects • DELBAG GmbH • Deutsche Bank AG • Deutsche Edelstahlwerke
- Evonik Industries GmbH • Haribo Produktions GmbH & Co.KG • Henkel AG & Co. KGaA • Holcim Kies & Splitt • Kali und Salz Knauf Gips KG • Kawasaki Robotics GmbH • KS-Engineering • Lanxess Deutschland GmbH • Lhoist LGE • Lobbe Entsorgung West GmbH & Co KG • Mercedes Benz
- Merck LS • Mitsubishi Chemical Group • Quarzwerke GmbH • Radeberger Gruppe • REMEX GmbH • Remondis GmbH & Co. KG • Rheinkalk GmbH • Robert Bosch GmbH • Roche Diagnostics • RSH Polymere • RWE Power AG • Schwenk Zement • SIEMAG • Siemens AG
- Steeltech Services • Swissfilter AG • TEEKANNE GmbH & Co. KG • TEICON Projects GmbH • thyssenkrupp Steel Europe AG • Vattenfall • VDM Metals • Volkswagen AG
- Weserland GmbH

What visitors say about the SOLIDS:

94% of trade visitors rated the SOLIDS Dortmund trade fair as excellent to good.

97% of trade visitors rate the discussions with exhibitors as excellent to good.

73% of SOLIDS trade visitors plan to invest.



AGRICULTURE



BUILDING & BUILDING MATERIAL



CHEMICALS



COSMETICS



DISPOSAL & RECYCLING



FEED



FOOD



GLASS & CERAMICS



METALS



MINERALS, SOIL & MINING



PHARMACEUTICALS



PLANT & MECHANICAL ENGINEERING



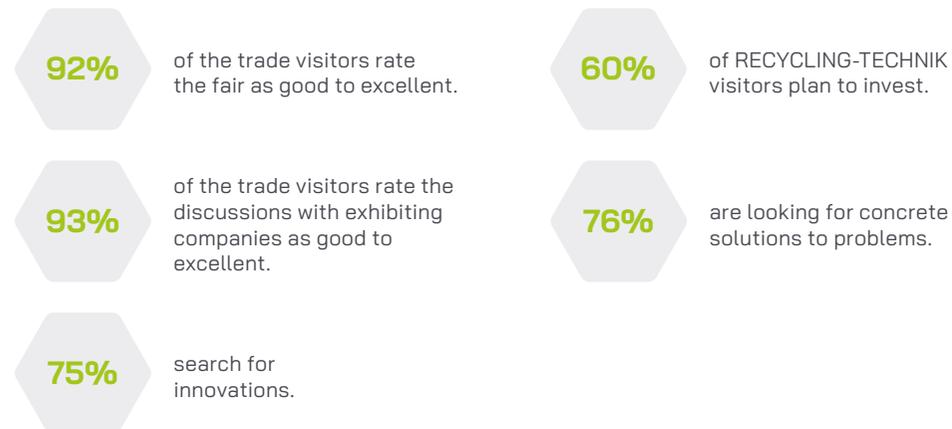
PLASTICS

Meet the visitor industries of RECYCLING-TECHNIK Dortmund:

Extract of the trade visitors 2023:

Umweltbundesamt • Remex GmbH • Alba Recycling GmbH • REMONDIS GmbH & Co. KG • Lefort Deutschland GmbH • Entsorgungsgesellschaft Niederrhein • EnviCom • Evonik Industries • Jansen Recycling Group • ALDI Einkauf SE & Co. oHG • AGR Abfallentsorgungsgesellschaft Ruhrgebiet • Quarzwerke GmbH • Dortmunder Gesellschaft für Abfall mbH • BEWE Entsorgung, Beratung und Logistik GmbH • DURAPLAST GmbH • Aurubis AG • thyssenkrupp Steel Europe AG • LANXESS Deutschland GmbH • Borema Umwelttechnik AG • Dortmunder Gesellschaft für Abfall mbH • ESTADO Umweltservice • Bezirksregierung Köln • Radeberger Gruppe • clariant • Siemens AG • Bayer AG • Robert Bosch GmbH • AMP Robotics AEROSTACK

What visitors say about RECYCLING-TECHNIK:




			
AGRICULTURE	AUTOMOTIVE		
			
BIOMASS	CHEMICALS	DEMOLITION & CONSTRUCTION	
			
FEED	FOOD	GLASS	METAL & SCRAP
			
MINERALS, SOIL & MINING	PACKAGING & PAPER	PHARMACEUTICALS	PLASTICS
			
RUBBER & TIRES	RECYCLING & ENVIRONMENTAL PROTECTION	TEXTILES	WASTE MANAGEMENT

The supporting programme

The two trade fairs SOLIDS and RECYCLING-TECHNIK Dortmund are also known for their extensive supporting programme. The focus here is on the exchange of experience and innovation.

Lecture programme

The high-quality lecture programme offers exhibiting companies and visitors the opportunity to expand their knowledge and learn from leading experts in the industries.

As an exhibiting company, you also have the opportunity to actively participate in the lecture programme as part of the SolutionCentre. Present your solutions and place yourself as an opinion leader in your industry.

Themed Routes

The ThemeRoutes direct visitors to participating exhibitors. This increases the probability of being noticed by the right target group and generating qualified leads.

Live explosion powered by REMBE®

A real highlight! Live explosion demonstrations will take place on the open-air grounds of both trade fairs.



Your complete ready-to-use exhibition stand

At SOLIDS and RECYCLING-TECHNIK Dortmund, a complete ready-to-use exhibition stand will be built for you according to your individual design.

Continuous and high-quality fabric graphics along the rear walls enable an individual appearance in your corporate design.

Participation in the trade fair is simple and time-saving. The planning effort on your part is significantly reduced compared to building your own stand. Your focus is entirely on your exhibits and contact with your target group.

Your stand package will be customised to your wishes, our sales team will be happy to advise you.

Your all-round carefree package consists of:

sqm

Stand areas from 15m² can be booked. Search sqm for the desired stand.

stand construction

Stand construction is included in the price - your focus is exclusively on the exhibits.

graphics on the stand

Depending on the size of the stand, continuous graphics for various rear walls are already included. Please contact us regarding desired extensions.

furniture

Counter, tables, chairs, cabins and much more are included in varying numbers depending on the size of the stand.

Marketing-paket

Different marketing packages are available for your trade fair success. Choose your [EasyGo package](#).

unlimited visitor tickets

Invite your customers personally and free of charge to the fair. The service is free of charge for you and your invited customers.

services

Snacks and drinks are free of charge for all your stand personnel.



Review **SOLIDS** and **RECYCLING-TECHNIK** Dortmund 2023



VISITORS

from 43 countries visited the co-located trade fairs SOLIDS, RECYCLING-TECHNIK and PUMPS & VALVES in Dortmund in 2023.



EXHIBITORS

exhibited at the co-located trade fairs SOLIDS, RECYCLING-TECHNIK and PUMPS & VALVES in Dortmund in 2023.



REBOOKERS

Within two months of the event, 91% of companies had already booked their stand again for SOLIDS and RECYCLING-TECHNIK 2024.

Co-location SOLIDS and RECYCLING-TECHNIK 2023

Almost 1/2

of SOLIDS trade visitors were also interested in RECYCLING-TECHNIK

Over 1/3

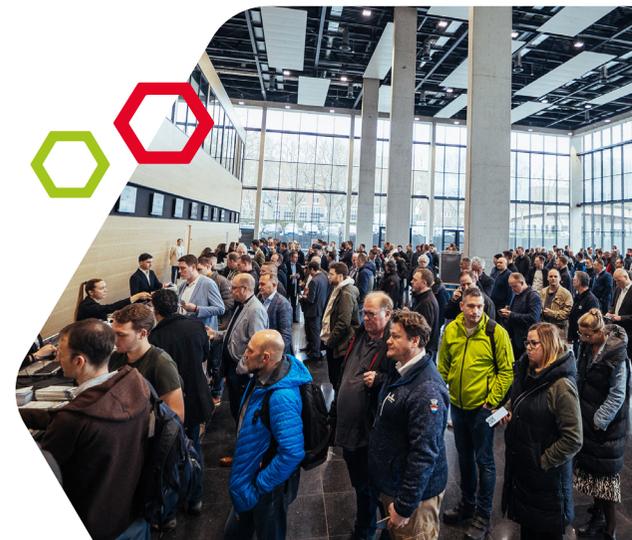
of RECYCLING-TECHNIK trade visitors were also interested in SOLIDS

„My visit to SOLIDS Dortmund was very successful. I came to SOLIDS Dortmund with a specific concern about filling, packaging and loading bulk goods. At the trade fair I was able to get a comprehensive overview of the various suppliers. As a result, I very quickly found the product I was looking for. I'm already looking forward to the next SOLIDS Dortmund in 2024.“

 Matthias Faber
Industrial foreman, Solvay Chemicals GmbH

„We were at RECYCLING-TECHNIK Dortmund to discover innovations and to gather new ideas for our everyday work. The trade fair offered us everything we were looking for. We were able to achieve our goals and found some exhibitors with whom we would like to work together. All in all, a successful visit to the trade fair.“

 Saskia Lenz
Forewoman, Veiling Rhein-Maas GmbH & Co. KG



Review SOLIDS Dortmund 2023

92%

of the exhibitors rated SOLIDS Dortmund as excellent to good.

86%

of the exhibitors rated the quality of the trade visitors at their stands as excellent to good.

78%

of the exhibitors rated the acquisition of new contacts as excellent to good.

70%

of the exhibitors rated the presentation of innovations as excellent to good.

Extract of the exhibitors 2023

Among others, these companies exhibited at SOLIDS Dortmund 2023:

Aerzener Maschinenfabrik GmbH • Bormann & Neupert by BS&B GmbH • Bückmann GmbH & Co. KG • CONTINENTAL GmbH • EBRO Armaturen Gebr. Bröer GmbH • Haver & Boecker OHG • Hecht Technologie GmbH • HOSCH Fördertechnik Recklinghausen GmbH • IEP Technologies GmbH • IFE Aufbereitungstechnik GmbH • Kiepe Electric GmbH • Köllemann GmbH • KREISEL GmbH & Co. KG • Krohne Messtechnik GmbH • MIXACO Dr. Herfeld GmbH & Co. KG • Muller Beltex B.V. • NEBOLEX Umwelttechnik GmbH • Rotex / Vortex Europe UK • Ruwac Industriesauger GmbH • SCHRAGE GmbH Anlagenbau

Review RECYCLING-TECHNIK Dortmund 2023

88%

of the exhibitors rated RECYCLING-TECHNIK Dortmund as excellent to good.

83%

of the exhibitors rated the quality of the trade visitors at their stands as excellent to good.

87%

of the exhibitors rated the acquisition of new contacts as excellent to good.

75%

of the exhibitors rated the presentation of innovations as excellent to good.

Extract of the exhibitors 2023

Among others, these companies exhibited at RECYCLING-TECHNIK Dortmund 2023:

Arjes GmbH • Barradas GmbH • Denis Privé GmbH Förder- und Lagertechnik • Dürmeier GmbH Anlagenbau und Verfahrenstechnik • Doppstadt Umwelttechnik GmbH • EFD GmbH • Eldan Recycling A/S • Fagus GreCon GmbH • Husmann Zerkleinerungstechnik GmbH • LINETECHNOLOGY GMBH • Lindner Recyclingtech GmbH • MOCO Maschinen- und Apparatebau GmbH & Co. KG • MTB Recyclingtechnik GmbH • Spaleck GmbH & Co. KG • T&B electronic GmbH • THM Recycling Solutions GmbH • UNTHA Deutschland GmbH

Book your stand now for SOLIDS and RECYCLING-TECHNIK Dortmund 2024!

We look forward to hearing from you.



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Venue

Messe Dortmund
Hall 5, 6 and 7
Rheinlanddamm 200
44139 Dortmund
Germany

Date and opening hours

Wednesday, 09 October 2024, 9 am - 5 pm
Thursday, 10 October 2024, 9 am - 4 pm

Visit our websites and learn more:

www.solids-dortmund.com | www.recycling-technik.com/en

Stay up to date!

